

SUPPLEMENTARY INFORMATION
for the Third Quarter Ended December 31, 2004 (Consolidated basis)

1. Summary

(Billions of yen)

	Three months ended December 31			Nine months ended December 31		
	2003	2004		2003	2004	
	(A)	(B)	(B)/(A) X100(%)	(C)	(D)	(D)/(C) X100(%)
Average exchange rate (Yen / U.S.\$)	108	105	-	115	108	-
Capital investment (Completion basis)	213.5	228.9	107	594.4	701.0	118
Leasing assets	143.3	140.8	98	379.9	441.2	116
Other	70.1	88.0	125	214.5	259.7	121
Depreciation	113.9	111.1	98	327.8	317.4	97
Leasing assets	26.9	28.1	104	80.2	82.0	102
Other	86.9	83.0	96	247.6	235.3	95
R&D expenditure	86.6	91.9	106	271.1	281.1	104
Percentage of revenues	4.2%	4.3%	-	4.5%	4.4%	-

	As of March 31, 2004	As of September 30, 2004	As of December 31, 2004
Stockholders' equity per share (Yen)	657.42	673.20	682.30
Cash & cash equivalents, Short-term investments (Billions of yen)	942.3	771.3	724.6
Interest-bearing debt (Billions of yen)	2,497.5	2,465.8	2,606.4
Number of employees	326,344	343,793	348,831
Japan	237,880	242,458	245,303
Overseas	88,464	101,335	103,528
Number of consolidated subsidiaries (Including Variable Interest Entities)	956	988	990
Japan	545	545	547
Overseas	411	443	443

2. Overseas sales by industry segment

(Billions of yen)

	Three months ended December 31			Nine months ended December 31		
	2003	2004		2003	2004	
	(A)	(B)	(B)/(A) X100(%)	(C)	(D)	(D)/(C) X100(%)
Information & Telecommunication Systems	186.1	175.4	94	492.9	500.7	102
Electronic Devices	132.6	113.6	86	364.2	384.3	106
Power & Industrial Systems	120.7	168.8	140	356.3	494.5	139
Digital Media & Consumer Products	126.2	127.0	101	363.8	381.9	105
High Functional Materials & Components	85.1	113.4	133	245.6	335.0	136
Logistics, Services & Others	108.9	107.0	98	322.5	309.2	96
Financial Services	9.2	10.3	112	28.5	30.6	107
Eliminations & Corporate items	0	0	-	0	0	-
Total	769.1	815.8	106	2,174.1	2,436.4	112

3.Forecast for fiscal 2004 ending March 31,2005

3-1.Summary

(Billions of yen)

	FY2003 (A)	FY2004 (forecast)			
		Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)
Revenues	8,632.4	8,900.0	8,840.0	(60.0)	102
Operating income	184.8	300.0	260.0	(40.0)	141
Income before income taxes and minority interests	237.1	300.0	235.0	(65.0)	99
Income before minority interests	38.4	150.0	95.0	(55.0)	247
Net income	15.8	100.0	50.0	(50.0)	315

3-2.Revenues by industry segment

(Billions of yen)

	FY2003 (A)	FY2004 (forecast)			
		Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)
Information & Telecommunication Systems	2,314.5	2,305.0	2,250.0	(55.0)	97
Electronic Devices	1,312.3	1,350.0	1,290.0	(60.0)	98
Power & Industrial Systems	2,297.9	2,390.0	2,420.0	30.0	105
Digital Media & Consumer Products	1,226.9	1,300.0	1,280.0	(20.0)	104
High Functional Materials & Components	1,297.0	1,445.0	1,490.0	45.0	115
Logistics, Services & Others	1,256.2	1,215.0	1,220.0	5.0	97
Financial Services	550.9	535.0	540.0	5.0	98
Eliminations & Corporate items	(1,623.6)	(1,640.0)	(1,650.0)	(10.0)	-
Total	8,632.4	8,900.0	8,840.0	(60.0)	102

3-3.Operating income by industry segment

(Billions of yen)

	FY2003 (A)	FY2004 (forecast)			
		Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)
Information & Telecommunication Systems	69.9	99.0	63.0	(36.0)	90
Electronic Devices	30.4	35.0	35.0	0	115
Power & Industrial Systems	33.9	72.0	72.0	0	212
Digital Media & Consumer Products	6.9	21.0	12.0	(9.0)	173
High Functional Materials & Components	46.7	68.0	75.0	7.0	160
Logistics, Services & Others	0.5	16.0	14.0	(2.0)	-
Financial Services	22.3	24.0	24.0	0	107
Eliminations & Corporate items	(26.0)	(35.0)	(35.0)	0	-
Total	184.8	300.0	260.0	(40.0)	141