

Supplementary information for the year ended March 31, 2005

1. Summary

(1) Consolidated Basis

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005 (Forecast)			
	(A)	(A)/ FY2002	(B)	(B)/(A)	1 st half of FY 2005	Note 2	(C)	(C)/(B)
Revenues	8,632.4	105%	9,027.0	105%	4,400.0	102%	9,250.0	102%
C/U (Note 1) (%)	347	-	348	-	383	-	359	-
Operating income	184.8	121%	279.0	151%	70.0	55%	300.0	108%
Income before income taxes and minority interests	237.1	245%	264.5	112%	70.0	51%	280.0	106%
Income before minority interests	38.4	87%	114.5	297%	25.0	37%	130.0	114%
Income before minority interests / (Stockholders' equity + Minority interests) (%)	1.4	-	3.7	-	-	-	-	-
Net income	15.8	57%	51.4	324%	0	-	55.0	107%
C/U (Note 1) (%)	40	-	498	-	-	-	423	-
ROE (%)	0.8	-	2.3	-	-	-	-	-
Average exchange rate (yen / U.S.\$)	113	-	108	-	100	-	100	-
Net interest and dividends	(11.6)	-	(9.6)	-	-	-	-	-

Notes : 1. C/U : Consolidated basis / Unconsolidated basis

2. 1st half of FY 2005 / 1st half of FY 2004

	As of March 31, 2004	As of March 31, 2005
Cash & cash equivalents, Short-term investments (Billions of yen)	942.3	855.2
Interest-bearing debt (Billions of yen)	2,497.5	2,502.5
Number of employees	326,344	347,424
Japan	237,880	242,891
Overseas	88,464	104,533
Number of consolidated subsidiaries	956	985
Japan	545	539
Overseas	411	446

(2) Unconsolidated Basis

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005 (Forecast)			
	(A)	(A)/ FY2002	(B)	(B)/(A)	1 st half of FY 2005	(Note)	(C)	(C)/(B)
Revenues	2,488.8	80%	2,597.4	104%	1,150.0	100%	2,580.0	99%
Operating income	7.5	14%	(5.6)	-	-	-	-	-
Ordinary income	20.1	39%	22.2	110%	(15.0)	-	30.0	135%
Net income	40.1	142%	10.3	26%	10.0	3.8	13.0	126%
Dividend payout ratio (%)	65.9	-	352.6	-	-	-	-	-
Average exchange rate (yen / U.S.\$)	112	-	107	-	100	-	100	-

Note: 1st half of FY 2005 / 1st half of FY 2004

	As of March 31, 2004	As of March 31, 2005
Cash & cash equivalents, Short-term Investments (Billions of yen)	351.4	266.3
Interest-bearing debt (Billions of yen)	594.5	670.9
Number of employees	36,582	41,069

2. Consolidated Sales by industry segment

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005(Forecast)			
	(A)	(A)/ FY 2002	(B)	(B)/(A)	1 st half of FY 2005	Note	(C)	(C)/ (B)
Information & Telecommunication Systems	2,314.5	122%	2,268.3	98%	1,100.0	103%	2,390.0	105%
Electronic Devices	1,312.3	84%	1,320.1	101%	595.0	86%	1,260.0	95%
Power & Industrial Systems	2,297.9	100%	2,515.3	109%	1,242.0	111%	2,610.0	104%
Digital Media & Consumer Products	1,226.9	102%	1,280.3	104%	655.0	101%	1,380.0	108%
High Functional Materials & Components	1,297.0	104%	1,504.3	116%	730.0	99%	1,510.0	100%
Logistics, Services & Others	1,256.2	87%	1,248.2	99%	580.0	95%	1,215.0	97%
Financial Services	550.9	95%	529.6	96%	250.0	92%	505.0	95%
Eliminations & Corporate items	(1,623.6)	-	(1,639.4)	-	(752.0)	-	(1,620.0)	-
Total	8,632.4	105%	9,027.0	105%	4,400.0	102%	9,250.0	102%

Note : 1st half of FY 2005 / 1st half of FY 2004

3. Consolidated operating income (loss) by industry segment

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005 (Forecast)			
	(A)	(A)/ FY 2002	(B)	(B)/(A)	1 st half of FY 2005	Note	(C)	(C)/ (B)
Information & Telecommunication Systems	69.9	63%	67.7	97%	17.0	59%	82.0	121%
Electronic Devices	30.4	-	37.0	122%	12.0	40%	37.0	100%
Power & Industrial Systems	33.9	64%	73.6	217%	15.5	154%	98.0	133%
Digital Media & Consumer Products	6.9	112%	8.6	125%	(3.0)	-	(8.0)	-
High Functional Materials & Components	46.7	256%	87.5	187%	43.0	107%	100.0	114%
Logistics, Services & Others	0.5	5%	9.8	-	5.0	66%	18.0	184%
Financial Services	22.3	186%	31.0	139%	14.0	140%	32.0	103%
Eliminations & Corporate items	(26.0)	-	(36.4)	-	(33.5)	-	(59.0)	-
Total	184.8	121%	279.0	151%	70.0	55%	300.0	108%

Note : 1st half of FY 2005 / 1st half of FY 2004

4. Consolidated overseas sales by industry segment

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005(Forecast)	
	(A)	(A)/FY 2002	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	687.4	252%	684.8	100%		
Electronic Devices	495.9	92%	502.9	101%		
Power & Industrial Systems	506.5	123%	699.2	138%		
Digital Media & Consumer Products	493.7	101%	511.7	104%		
High Functional Materials & Components	334.1	107%	442.8	133%		
Logistics, Services & Others	421.0	72%	392.1	93%		
Financial Services	38.6	103%	43.6	113%		
Corporate items	0	-	0	-		
Total	2,977.5	113%	3,277.4	110%		

5. Overseas production (Total revenues of overseas manufacturing subsidiaries)

(Billions of yen)

	Fiscal 2003		Fiscal 2004	
	(A)	(A)/ FY 2002	(B)	(B)/(A)
Overseas production	1,490.3	144%	1,604.7	108%
Percentage of revenues	17%	-	18%	-
Percentage of overseas revenues	50%	-	49%	-

6. Consolidated capital investment by industry segment (Completion basis, including leasing assets)

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005 (Forecast)	
	(A)	(A)/ FY 2002	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	82.0	113%	103.0	126%		
Electronic Devices	39.5	43%	47.0	119%		
Power & Industrial Systems	71.6	101%	98.3	137%		
Digital Media & Consumer Products	31.9	91%	38.4	120%		
High Functional Materials & Components	62.4	103%	75.5	121%		
Logistics, Services & Others	29.2	95%	31.1	107%		
Financial Services	522.8	112%	591.3	113%		
Eliminations & Corporate items	(23.2)	-	(25.2)	-		
Total	816.5	104%	959.5	118%		
Leasing Assets	520.3	113%	577.4	111%	600.0	104%
Other	296.1	90%	382.1	129%	400.0	105%

7. Consolidated depreciation by industry segment

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005(Forecast)	
	(A)	(A)/ FY 2002	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	81.3	137%	77.2	95%		
Electronic Devices	52.0	46%	43.5	84%		
Power & Industrial Systems	73.5	105%	73.8	101%		
Digital Media & Consumer Products	37.8	93%	37.9	100%		
High Functional Materials & Components	66.7	91%	65.7	99%		
Logistics, Services & Others	25.7	89%	23.4	91%		
Financial Services	95.4	104%	100.3	105%		
Eliminations & Corporate items	3.4	91%	2.9	85%		
Total	436.0	91%	425.0	97%		
Leasing Assets	107.1	105%	111.1	104%	120.0	108%
Other	328.8	87%	313.8	95%	330.0	105%

8. Consolidated R&D expenditure by industry segment

(Billions of yen)

	Fiscal 2003		Fiscal 2004		Fiscal 2005(Forecast)	
	(A)	(A)/ FY 2002	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	169.8	140%	164.7	97%		
Electronic Devices	40.9	39%	47.3	116%		
Power & Industrial Systems	69.8	108%	78.5	112%		
Digital Media & Consumer Products	33.2	98%	32.1	97%		
High Functional Materials & Components	43.3	104%	43.3	100%		
Logistics, Services & Others	12.5	146%	5.3	43%		
Financial Services	2.0	142%	2.3	116%		
Corporate items	-	-	14.6	-		
Total	371.8	99%	388.6	105%		
Percentage of revenues	4.3%	-	4.3%	-	4.4%	-

9. Consolidated balance sheets by financial and non-financial services

(Billions of yen)

Assets	As of March 31, 2004	As of March 31, 2005	Liabilities and Stockholders' equity	As of March 31, 2004	As of March 31, 2005
Manufacturing, Services and Others			Manufacturing, Services and Others		
Cash and cash equivalents	689.9	656.2	Short-term debt	938.6	878.3
Short-term investments	151.3	106.7	Trade payables	1,254.8	1,281.4
Trade receivables	1,805.1	1,854.0	Long-term debt	803.9	847.2
Inventories	1,122.9	1,198.9	Other liabilities	2,688.3	2,531.6
Investments and advances	825.5	814.8	Total	5,685.7	5,538.6
Property, plant and equipment	1,941.4	2,026.4	Financial Services		
Other assets	1,909.2	1,879.0	Short-term debt	745.4	857.7
Total	8,445.5	8,536.5	Trade payables	243.1	254.9
Financial Services			Long-term debt	647.8	605.0
Cash and cash equivalents	74.4	52.4	Other liabilities	181.2	182.5
Trade receivables	600.6	586.5	Total	1,817.7	1,900.2
Investment in leases	588.7	659.9	Eliminations	(880.0)	(931.5)
Property, plant and equipment	303.3	343.0	Liabilities	6,623.3	6,507.3
Other assets	495.6	515.4	Minority interests	798.8	921.0
Total	2,062.9	2,157.4	Stockholders' equity	2,168.1	2,307.8
Eliminations	(918.1)	(957.6)	Liabilities and stockholders' equity	9,590.3	9,736.2
Assets	9,590.3	9,736.2			

10. Consolidated statements of operating results by financial and non-financial services

(Billions of yen)

		Fiscal 2003	Fiscal 2004
Manufacturing, Services and Others	Revenues	8,333.5	8,754.9
	Cost of sales and selling, general and administrative expenses	8,171.0	8,505.9
	Operating income	162.4	249.0
Financial Services	Revenues	550.9	529.6
	Cost of sales and selling, general and administrative expenses	528.5	498.6
	Operating income	22.3	31.0
Eliminations	Revenues	(252.0)	(257.5)
	Cost of sales and selling, general and administrative expenses	(252.0)	(256.5)
	Operating income	0	(1.0)
Total	Revenues	8,632.4	9,027.0
	Cost of sales and selling, general and administrative expenses	8,447.5	8,747.9
	Operating income	184.8	279.0

Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

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