

**Supplementary information for the half year ended September 30, 2001 (Consolidated basis)****1. Summary**

(Billions of yen)

	1 <sup>st</sup> half of Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/1 <sup>st</sup> half of FY 1999	(B)	(B)/(A)	(C)	(C)/ FY2000
Net sales	4,011.4	105%	3,938.1	98%	7,900.0	94%
C/U	212%	-	221%	-	228%	-
Operating income (loss)	166.1	253%	(42.1)	-	(30.0)	-
Income (loss) before income taxes and minority interests	154.7	467%	(98.5)	-	(215.0)	-
Income (loss) before minority interests	92.3	845%	(116.6)	-	(229.0)	-
Net income (loss)	61.6	1,291%	(110.5)	-	(230.0)	-
C/U	261%	-	-	-	-	-
Average exchange rate (yen / U.S.\$)	107	-	122	-	120 (note)	-
Net interest and dividends	(4.8)	-	(8.6)	-	(13.0)	-

Note: Assumed exchanged rate for the second half of fiscal 2001.

	As of March 31, 2001	As of September 30, 2001
Cash & cash equivalents, Short-term investments (Billions of yen)	1,815.2	1,806.6
Interest-bearing debt (Billions of yen)	3,493.1	3,550.1
Number of employees	340,939	337,975
Japan	268,090	269,650
Overseas	72,849	68,325
Number of consolidated subsidiaries	1,069	1,061
Japan	734	719
Overseas	335	342

## 2. Sales by industry segment

(Billions of yen)

	1 <sup>st</sup> half of Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/1 <sup>st</sup> half of FY 1999	(B)	(B)/(A)	(C)	(C)/ FY2000
Information & Telecommunication Systems	835.0	100%	873.3	105%	1,790.0	100%
Electronic Devices	1,010.9	119%	765.0	76%	1,490.0	74%
Power & Industrial Systems	1,057.0	105%	1,117.3	106%	2,260.0	97%
Digital Media & Consumer Products	508.3	98%	582.4	115%	1,190.0	113%
High Functional Materials & Components	717.7	111%	628.1	88%	1,290.0	88%
Logistics, Services & Others	775.9	121%	707.7	91%	1,420.0	89%
Financial Services	285.8	108%	281.1	98%	570.0	96%
Eliminations & Corporate items	(1,179.3)	-	(1,017.1)	-	(2,110.0)	-
Total	4,011.4	105%	3,938.1	98%	7,900.0	94%

## 3. Operating income (loss) by industry segment

(Billions of yen)

	1 <sup>st</sup> half of Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/1 <sup>st</sup> half of FY 1999	(B)	(B)/(A)	(C)	(C)/ FY2000
Information & Telecommunication Systems	12.2	57%	14.5	118%	39.0	80%
Electronic Devices	88.6	1,214%	(72.9)	-	(150.0)	-
Power & Industrial Systems	18.3	170%	26.7	146%	74.0	96%
Digital Media & Consumer Products	0.3	8%	(6.0)	-	(2.0)	-
High Functional Materials & Components	44.6	206%	(1.4)	-	5.0	6%
Logistics, Services & Others	4.9	44%	7.3	148%	10.0	119%
Financial Services	25.1	228%	20.4	81%	43.0	97%
Eliminations & Corporate items	(28.3)	-	(30.7)	-	(49.0)	-
Total	166.1	253%	(42.1)	-	(30.0)	-

**4. Overseas sales by industry segment**

(Billions of yen)

	1 <sup>st</sup> half of Fiscal 2000	1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(B)	(B)/(A)	(C)	(C)/ FY2000
Information & Telecommunication Systems	92.1	119.3	130%		
Electronic Devices	334.9	264.6	79%		
Power & Industrial Systems	192.3	190.4	99%		
Digital Media & Consumer Products	159.3	235.8	148%		
High Functional Materials & Components	186.6	169.9	91%		
Logistics, Services & Others	291.6	238.7	82%		
Financial Services	18.0	18.6	103%		
Eliminations & Corporate Items	0	0	-		
Total	1,275.0	1,237.7	97%		

**5. Overseas production (Total sales of overseas manufacturing subsidiaries)**

(Billions of yen)

	1 <sup>st</sup> half of Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001	
	(A)	(A)/1 <sup>st</sup> half of FY 1999	(B)	(B)/(A)
Overseas production	598.7	114%	567.9	95%
Percentage of net sales	15%	-	14%	-
Percentage of overseas sales	47%	-	46%	-

**6. Capital investment by industry segment (Completion basis, including leasing assets) (Billions of yen)**

	Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/1 <sup>st</sup> half of FY 2000	(C)	(C)/ (A)
Information & Telecommunication Systems	89.9	-	49.1	139%		
Electronic Devices	224.2	-	65.0	58%		
Power & Industrial Systems	75.0	-	31.9	99%		
Digital Media & Consumer Products	45.4	-	18.9	82%		
High Functional Materials & Components	108.8	-	44.1	87%		
Logistics, Services & Others	30.1	-	21.5	141%		
Financial Services	465.2	-	239.1	106%		
Eliminations & Corporate items	(67.8)	-	(27.7)	-		
Total	971.0	116%	441.9	97%	882.0	91%
Leasing Assets	429.9	105%	223.1	114%	453.8	106%
Other	541.1	126%	218.8	84%	428.2	79%

**7. Depreciation by industry segment**

(Billions of yen)

	Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/1 <sup>st</sup> half of FY 2000	(C)	(C)/ (A)
Information & Telecommunication Systems	63.0	-	36.3	115%		
Electronic Devices	149.5	-	72.6	107%		
Power & Industrial Systems	63.9	-	31.0	99%		
Digital Media & Consumer Products	44.5	-	20.9	101%		
High Functional Materials & Components	83.0	-	39.4	100%		
Logistics, Services & Others	35.0	-	18.5	107%		
Financial Services	62.2	-	37.9	129%		
Eliminations & Corporate items	4.1	-	1.7	91%		
Total	505.5	94%	258.7	108%	518.6	103%
Leasing Assets	68.6	73%	43.6	136%	85.3	124%
Other	436.8	98%	215.0	104%	433.3	99%

**8. R&D expenditure by industry segment**

(Billions of yen)

	Fiscal 2000		1 <sup>st</sup> half of Fiscal 2001		Fiscal 2001 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/1 <sup>st</sup> half of FY 2000	(C)	(C)/(A)
Information & Telecommunication Systems	153.7	92%	71.7	91%		
Electronic Devices	128.4	120%	59.0	97%		
Power & Industrial Systems	66.0	97%	32.0	96%		
Digital Media & Consumer Products	37.2	95%	19.0	98%		
High Functional Materials & Components	43.8	98%	24.0	112%		
Logistics, Services & Others	5.3	91%	6.5	235%		
Financial Services	0.8	130%	0.6	177%		
Total	435.5	101%	213.0	98%	418.5	96%
Percentage of net sales	5.2%	-	5.4%	-	5.3%	-

**9. Balance sheets by financial and non-financial services**

(Billions of yen)

Assets	As of March 31, 2001	As of September 30, 2001	Liabilities and Stockholders' Equity	As of March 31, 2001	As of September 30, 2001
<b>Manufacturing, Services and Others</b>			<b>Manufacturing, Services and Others</b>		
Cash and cash equivalents	1,087.1	1,052.4	Short-term debt	1,023.8	1,096.6
Short-term investments	393.5	326.4	Trade payables	1,259.1	982.1
Trade receivables	2,119.4	1,724.1	Long-term debt	1,114.0	1,040.9
Inventories	1,507.7	1,423.3	Other liabilities	2,669.4	2,533.4
Investments and advances	901.4	873.6	Total	6,066.4	5,653.0
Property, plant and equipment	2,367.5	2,361.7	<b>Financial Services</b>		
Other assets	1,149.6	1,221.7	Short-term debt	541.2	648.2
Total	9,526.5	8,983.4	Trade payables	315.1	271.7
<b>Financial Services</b>			Long-term debt	911.2	997.5
Cash and cash equivalents	296.1	379.1	Other liabilities	163.7	121.5
Trade receivables	572.4	645.3	Total	1,931.3	2,039.0
Investment in leases	756.7	676.3	Eliminations	(437.8)	(494.4)
Property, plant and equipment	317.4	321.6	Liabilities	7,559.9	7,197.6
Other assets	250.2	280.8	Minority interests	825.1	834.2
Total	2,193.0	2,303.4		2,861.5	2,713.3
Eliminations	(472.9)	(541.6)			
Assets	11,246.6	10,745.2		11,246.6	10,745.2

**10. Statements of operating results by financial and non-financial services** (Billions of yen)

		The half year ended September 30, 2000	The half year ended September 30, 2001
Manufacturing, Services and Others	Sales	3,872.5	3,804.3
	Cost of sales and selling, general and administrative expenses	3,727.5	3,851.3
	Operating income (loss)	144.9	(47.0)
Financial Services	Sales	285.8	281.1
	Cost of sales and selling, general and administrative expenses	260.7	260.6
	Operating income (loss)	25.1	20.4
Eliminations	Sales	(146.9)	(147.3)
	Cost of sales and selling, general and administrative expenses	(143.0)	(131.8)
	Operating income (loss)	(3.9)	(15.4)
Total	Sales	4,011.4	3,938.1
	Cost of sales and selling, general and administrative expenses	3,845.2	3,980.2
	Operating income (loss)	166.1	(42.1)

Note: Figures in paragraphs 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.