

# 10-Year Financial Data

Hitachi, Ltd. and subsidiaries

## U.S. GAAP

For the year:	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010
Revenues	¥9,464,801	¥10,247,903	¥11,226,735	¥10,000,369	¥8,968,546	¥9,315,807
Operating income	256,012	182,512	345,516	127,146	202,159	444,508
EBIT (earnings before interest and taxes)	289,959	214,218	335,729	(275,239)	77,815	443,812
Net income (loss) attributable to Hitachi, Ltd. stockholders	37,320	(32,799)	(58,125)	(787,337)	(106,961)	238,869
Cash flows from operating activities	690,875	615,042	791,837	558,947	798,299	841,554
Cash flows from investing activities	(501,362)	(786,170)	(637,618)	(550,008)	(530,595)	(260,346)
Free cash flows	189,513	(171,128)	154,219	8,939	267,704	581,208
Cash flows from financing activities	(261,638)	121,259	(185,556)	284,388	(502,344)	(584,176)
Cash dividends declared	36,641	19,974	19,947	9,971	—	36,133
Capital expenditures (Property, plant and equipment)	954,706	1,048,572	969,087	788,466	546,326	556,873
Depreciation (Property, plant and equipment)	451,170	472,175	541,470	478,759	441,697	382,732
R&D expenditures	405,079	412,534	428,171	416,517	372,470	395,180
At year-end:						
Total assets	10,021,195	10,644,259	10,530,847	9,403,709	8,964,464	9,185,629
Property, plant and equipment	2,460,186	2,688,977	2,653,918	2,393,946	2,219,804	2,111,270
Total Hitachi, Ltd. stockholders' equity	2,507,773	2,442,797	2,170,612	1,049,951	1,284,658	1,439,865
Interest-bearing debt	2,419,044	2,687,450	2,531,506	2,820,109	2,367,143	2,521,551
Number of employees	327,324	349,996	347,810	361,796	359,746	361,745
Per share data:						
Net income (loss) attributable to Hitachi, Ltd. stockholders:						
Basic	¥11.20	¥(9.84)	¥(17.48)	¥(236.86)	¥(29.20)	¥52.89
Diluted	10.84	(9.87)	(17.77)	(236.87)	(29.20)	49.38
Cash dividends declared	11.0	6.0	6.0	3.0	—	8.0
Total Hitachi, Ltd. stockholders' equity	752.91	734.66	652.95	315.86	287.13	318.73
Financial ratios:						
Operating income ratio	2.7	1.8	3.1	1.3	2.3	4.8
EBIT ratio	3.1	2.1	3.0	-2.8	0.9	4.8
Return on revenues	0.4	-0.3	-0.5	-7.9	-1.2	2.6
Return on equity (ROE)	1.5	-1.3	-2.5	-48.9	-9.2	17.5
Return on assets (ROA)	0.4	-0.3	-0.6	-8.4	-1.2	2.6
D/E ratio (including noncontrolling interests) (times)	0.68	0.76	0.76	1.29	1.04	1.03
Total Hitachi, Ltd. stockholders' equity ratio	25.0	22.9	20.6	11.2	14.3	15.7

- Notes: 1. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sales and disposal of rental assets and other property and impairment losses for long-lived assets are included as part of operating income.
2. The restructuring charges mainly represent special termination benefits incurred with the reorganization of our business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.
3. EBIT is presented as income before income taxes less interest income plus interest charges.
4. The Company has changed the number of employees to exclude temporary employees starting from the year ended March 31, 2010. The figures for the prior years have been restated to reflect the current year's presentation.
5. Effective from FY2014, a part of the thermal power generation systems business is classified as a discontinued operation in accordance with the provision of ASC 205-20, "Presentation of Financial Statements - Discontinued Operations," which was not transferred to MITSUBISHI HITACHI POWER SYSTEMS, LTD. for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operation are reported separately from continuing operations. In line with this classification, "Revenues" and "Operating income" for FY2013 are reclassified.

Millions of yen			
FY2011	FY2012	FY2013	FY2014
¥9,665,883	¥9,041,071	¥9,563,791	¥9,761,970
412,280	422,028	538,288	600,479
573,218	358,015	585,662	551,018
347,179	175,326	264,975	241,301
447,155	583,508	439,406	447,348
(195,584)	(553,457)	(491,363)	(610,255)
251,571	30,051	(51,957)	(162,907)
(167,838)	(180,445)	32,968	250,335
36,727	47,690	50,711	57,944
649,234	742,537	849,877	848,716
360,358	300,664	329,833	349,614
412,514	341,310	351,426	335,515
9,418,526	9,809,230	11,016,899	12,395,379
2,025,538	2,279,964	2,342,091	2,564,105
1,771,782	2,082,560	2,651,241	2,930,309
2,396,454	2,370,079	2,823,049	3,354,616
323,540	326,240	320,725	333,150
			Yen
¥76.81	¥37.28	¥54.86	¥49.97
71.86	36.29	54.85	49.93
8.0	10.0	10.5	12.0
382.26	431.13	549.02	606.87
			%
4.3	4.7	5.6	6.2
5.9	4.0	6.1	5.6
3.6	1.9	2.8	2.5
21.6	9.1	11.2	8.6
3.7	1.8	2.4	1.9
0.86	0.75	0.73	0.78
18.8	21.2	24.1	23.6

IFRS	Millions of yen	
For the year:	FY2013	FY2014
Revenues	¥9,666,446	¥9,774,930
Adjusted operating income	604,798	641,325
EBIT	691,230	534,059
Net income attributable to Hitachi, Ltd. stockholders	413,877	217,482
Net cash provided by operating activities	306,777	451,825
Net cash used in investing activities	(550,179)	(612,545)
Free cash flows	(243,402)	(160,720)
Net cash provided by financing activities	228,840	233,206
Cash dividends declared	50,711	57,944
Capital expenditures (Property, plant and equipment)	849,864	850,953
Depreciation (Property, plant and equipment)	331,228	350,783
R&D expenditures	354,487	334,814
At year-end:		
Total assets	11,098,191	12,433,727
Property, plant and equipment	2,258,933	2,472,497
Total Hitachi, Ltd. stockholders' equity	2,668,657	2,942,281
Interest-bearing debt	3,033,985	3,557,356
Number of employees	323,919	336,670
		Yen
Per share data:		
Earnings per share attributable to Hitachi, Ltd. stockholders:		
Basic	¥85.69	¥45.04
Diluted	85.66	45.00
Cash dividends declared	10.5	12.0
Total Hitachi, Ltd. stockholders' equity	552.62	609.35
		%
Financial ratios:		
Adjusted operating income ratio	6.3	6.6
EBIT ratio	7.2	5.5
Return on revenues	4.3	2.2
Return on equity (ROE)	17.5	7.8
Return on assets (ROA)	3.7	1.7
D/E ratio (including noncontrolling interests) (times)	0.78	0.83
Total Hitachi, Ltd. stockholders' equity ratio	24.0	23.7

Notes: 1. In order to be consistent with financial reporting principles and practices generally accepted in Japan, adjusted operating income is presented as total revenues less cost of sales and selling, general administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies.

2. A part of the thermal power generation systems business is classified as a discontinued operation in accordance with the provision of IFRS 5, "Non-current Assets Held for Sale and Discontinued Operations," which was not transferred to MITSUBISHI HITACHI POWER SYSTEMS, LTD for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operation are reported separately from continuing operations.