

**Supplementary Information for the Financial Results of
the Third Quarter ended December 31, 2012**

1. Summary (Consolidated basis)

	Fiscal 2011		Fiscal 2012				Total (Forecast)	
	Three months ended December 31 (A)	Nine months ended December 31 (B)	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2011
			(C)	(C)/(A)	(D)	(D)/(B)		
Revenues ^{*1}	2,264.9	6,837.6	2,113.1	93%	6,468.7	95%	8,900.0	92%
Operating income ^{*1}	95.1	265.7	68.3	72%	231.9	87%	420.0	102%
Percentage of revenues	4.2	3.9	3.2	—	3.6	—	4.7	—
Income before income taxes ^{*1}	83.9	216.9	59.4	71%	175.6	81%	330.0	59%
Net income ^{*1}	46.4	124.1	28.8	62%	94.3	76%	225.0	55%
Net income attributable to Hitachi, Ltd. stockholders ^{*1}	34.2	85.2	20.2	59%	50.3	59%	150.0	43%
Average exchange rate (yen / U.S.\$)	77	79	81	—	80	—	90	—
Net interest and dividends ^{*1}	(3.7)	(6.5)	(2.0)	—	(6.6)	—	—	—

*1 Billions of yen

	As of March 31, 2012	As of December 31, 2012
Cash and cash equivalents, Short-term investments (billions of yen)	631.1	616.1
Interest-bearing debt (billions of yen)	2,396.4	2,681.3
D/E Ratio (Including Noncontrolling interests) (times)	0.86	0.91
Number of employees	323,540	328,278
Japan	212,302	210,355
Overseas	111,238	117,923
Number of consolidated subsidiaries ^{*2} (Including Variable interest entities)	939	957
Japan	340	314
Overseas	599	643

*2 There were no Variable interest entities included into the figures of consolidated subsidiaries in this period.
Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

2. Consolidated Revenues by Business Segment^{*3}

(Billions of yen)

	Fiscal 2011		Fiscal 2012				Total		
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		Previous Forecast ^{*4}	Revised Forecast(E)	(E)/FY2011
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)			
Information & Telecommunication Systems	407.6	1,204.6	409.4	100%	1,242.3	103%	1,780.0	1,780.0	101%
Power Systems	166.3	538.8	205.7	124%	619.2	115%	870.0	870.0	105%
Social Infrastructure & Industrial Systems	259.5	773.0	296.9	114%	842.2	109%	1,260.0	1,260.0	105%
Electronic Systems & Equipment	248.5	782.1	218.4	88%	728.9	93%	1,100.0	1,020.0	93%
Construction Machinery	187.6	543.5	175.9	94%	546.5	101%	720.0	720.0	90%
High Functional Materials & Components	361.1	1,061.8	331.9	92%	1,006.2	95%	1,400.0	1,330.0	93%
Automotive Systems	205.0	570.7	190.9	93%	592.8	104%	780.0	780.0	96%
Digital Media & Consumer Products	194.6	665.9	198.1	102%	626.9	94%	830.0	810.0	94%
Financial Services	84.7	266.1	80.6	95%	260.2	98%	320.0	320.0	91%
Others	439.7	1,297.5	266.4	61%	823.1	63%	1,150.0	1,110.0	65%
Subtotal	2,555.0	7,704.3	2,374.6	93%	7,289.0	95%	10,210.0	10,000.0	92%
Eliminations & Corporate items	(290.1)	(866.6)	(261.5)	—	(820.3)	—	(1,210.0)	(1,100.0)	—
Total	2,264.9	6,837.6	2,113.1	93%	6,468.7	95%	9,000.0	8,900.0	92%

*3 Effective on April 1, 2012, Hitachi discontinued the Components & Devices Segment. The businesses, which were previously included in the Components & Devices Segment, have been included in the Others. Figures for each segment, including figures for the previous fiscal year, reflect the changed segmentation.

*4 Forecast announced on October 30, 2012.

3. Consolidated Operating Income (Loss) by Business Segment^{*3}

(Billions of yen)

	Fiscal 2011		Fiscal 2012				Total		
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		Previous Forecast ^{*4}	Revised Forecast(E)	(E)/FY2011
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)			
Information & Telecommunication Systems	18.9	49.9	15.9	84%	43.1	86%	120.0	115.0	113%
Power Systems	(11.8)	(11.2)	6.5	—	14.0	—	26.0	26.0	—
Social Infrastructure & Industrial Systems	7.8	14.1	11.3	144%	14.5	102%	56.0	56.0	114%
Electronic Systems & Equipment	8.5	29.8	0.5	6%	20.3	68%	52.0	34.0	68%
Construction Machinery	13.2	39.1	9.3	70%	32.1	82%	58.0	58.0	92%
High Functional Materials & Components	22.9	56.7	8.0	35%	46.2	81%	80.0	53.0	69%
Automotive Systems	10.9	26.8	6.7	61%	25.9	97%	33.0	33.0	89%
Digital Media & Consumer Products	(4.7)	0.4	0.0	—	(2.3)	—	0.0	(7.0)	—
Financial Services	6.2	20.4	6.1	98%	19.8	97%	28.0	28.0	93%
Others	27.6	55.5	8.8	32%	29.6	53%	43.0	39.0	54%
Subtotal	99.8	281.8	73.4	73%	243.5	86%	496.0	435.0	100%
Eliminations & Corporate items	(4.7)	(16.1)	(5.0)	—	(11.5)	—	(16.0)	(15.0)	—
Total	95.1	265.7	68.3	72%	231.9	87%	480.0	420.0	102%

4. Consolidated Overseas Revenues by Business Segment³ (Billions of yen)

	Fiscal 2011		Fiscal 2012			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	108.3	307.4	121.4	112%	324.7	106%
Power Systems	67.4	203.5	77.6	115%	230.8	113%
Social Infrastructure & Industrial Systems	71.0	205.5	96.4	136%	264.9	129%
Electronic Systems & Equipment	138.7	447.9	113.6	82%	401.3	90%
Construction Machinery	127.4	397.0	126.7	99%	404.5	102%
High Functional Materials & Components	126.1	395.0	126.7	100%	387.5	98%
Automotive Systems	85.4	244.8	81.8	96%	260.0	106%
Digital Media & Consumer Products	79.2	283.8	84.6	107%	269.2	95%
Financial Services	12.2	36.8	15.6	128%	44.1	120%
Others	191.8	560.0	44.2	23%	155.1	28%
Subtotal	1,007.9	3,082.0	888.9	88%	2,742.6	89%
Eliminations & Corporate items	(29.8)	(103.7)	(21.2)	—	(71.1)	—
Total	978.0	2,978.3	867.7	89%	2,671.5	90%

5. Consolidated Capital Expenditures by Business Segment (Completion basis, including Leasing Assets)³

(Billions of yen)

	Fiscal 2011		Fiscal 2012			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	11.2	29.3	12.3	109%	41.1	140%
Power Systems	7.3	17.1	6.7	92%	18.8	110%
Social Infrastructure & Industrial Systems	4.9	16.5	6.4	131%	21.9	133%
Electronic Systems & Equipment	7.8	16.2	4.2	54%	12.1	74%
Construction Machinery	19.2	46.1	14.9	78%	55.8	121%
High Functional Materials & Components	16.4	43.9	20.0	122%	57.9	132%
Automotive Systems	10.7	25.1	11.3	106%	33.6	134%
Digital Media & Consumer Products	3.2	10.9	6.0	187%	15.2	139%
Financial Services	59.3	189.6	85.0	143%	254.9	134%
Others	20.6	60.0	10.4	51%	30.7	51%
Subtotal	161.1	455.2	177.8	110%	542.3	119%
Eliminations & Corporate items	(1.6)	(7.4)	(1.2)	—	(1.1)	—
Total	159.4	447.8	176.6	111%	541.2	121%
Internal use Assets	93.8	248.4	92.1	98%	272.5	110%
Leasing Assets	65.6	199.3	84.4	129%	268.6	135%

6. Consolidated Depreciation by Business Segment^{*3}

(Billions of yen)

	Fiscal 2011		Fiscal 2012			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	8.7	22.3	8.1	93%	23.5	105%
Power Systems	4.3	12.2	4.4	102%	12.2	101%
Social Infrastructure & Industrial Systems	5.1	14.7	4.7	92%	14.0	95%
Electronic Systems & Equipment	3.1	8.6	2.5	81%	7.3	85%
Construction Machinery	8.6	25.6	7.9	91%	22.9	90%
High Functional Materials & Components	15.5	46.2	14.5	94%	41.8	90%
Automotive Systems	6.8	18.3	5.3	78%	15.0	82%
Digital Media & Consumer Products	4.5	14.0	4.8	108%	13.6	97%
Financial Services	14.0	43.5	14.5	104%	43.1	99%
Others	18.2	54.6	7.9	44%	23.3	43%
Subtotal	89.3	260.5	75.1	84%	217.2	83%
Eliminations & Corporate items	0.7	1.8	0.9	118%	2.4	135%
Total	90.1	262.3	76.0	84%	219.7	84%
Internal use Assets	70.4	202.7	56.5	80%	162.0	80%
Leasing Assets	19.6	59.6	19.5	99%	57.6	97%

7. Consolidated R&D Expenditure by Business Segment^{*3}

(Billions of yen)

	Fiscal 2011		Fiscal 2012			
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	20.0	61.8	19.2	96%	59.3	96%
Power Systems	3.8	11.5	4.5	120%	13.8	120%
Social Infrastructure & Industrial Systems	5.1	16.2	5.5	109%	17.1	106%
Electronic Systems & Equipment	11.1	34.2	10.0	90%	31.6	92%
Construction Machinery	4.1	11.9	4.3	104%	12.4	105%
High Functional Materials & Components	11.6	34.4	11.2	97%	32.7	95%
Automotive Systems	13.1	37.4	15.1	115%	42.2	113%
Digital Media & Consumer Products	5.6	17.4	4.5	80%	15.2	87%
Financial Services	0.0	0.2	0.0	86%	0.1	50%
Others	17.1	54.2	1.7	10%	5.3	10%
Corporate items	5.8	17.5	5.9	101%	18.0	103%
Total	97.9	297.0	82.3	84%	248.1	84%
Percentage of revenues (%)	4.3	4.3	3.9	—	3.8	—

8. Consolidated Balance Sheets by Financial and Non-Financial Services^{*5}

(Billions of yen)

	As of March 31, 2012			As of December 31, 2012		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Current assets	4,593.2	1,023.1	5,162.1	4,532.2	1,071.7	5,197.2
Cash and cash equivalents	589.0	142.0	619.5	573.7	146.2	606.5
Trade receivables	1,999.5	593.5	2,343.4	1,749.4	660.0	2,178.5
Investments in leases	86.6	169.6	235.7	84.6	174.3	243.9
Current portion of financial assets transferred to consolidated securitization entities	5.6	80.3	86.0	4.9	53.3	58.3
Inventories	1,413.2	0.0	1,413.2	1,610.1	0.0	1,610.0
Others	499.0	37.3	464.0	509.2	37.6	499.9
Investments and advances	685.4	92.0	744.4	667.8	96.6	721.3
Property, plant and equipment	1,828.4	198.4	2,025.5	2,002.1	203.2	2,204.2
Financial assets transferred to consolidated securitization entities	—	205.4	205.4	—	157.0	157.0
Other assets	887.6	431.6	1,280.8	943.0	449.8	1,366.5
Total Assets	7,994.7	1,950.6	9,418.5	8,145.3	1,978.6	9,646.5
Current liabilities	3,576.1	991.1	4,110.8	3,725.1	896.6	4,215.0
Short-term debt and current portion of long-term debt	615.2	491.6	915.5	998.4	472.7	1,302.3
Current portion of non-recourse borrowings of consolidated securitization entities	5.6	91.3	97.0	4.9	33.5	38.4
Trade payables	1,284.0	269.9	1,325.7	1,110.4	259.8	1,163.8
Others	1,671.1	138.1	1,772.5	1,611.3	130.6	1,710.4
Long-term debt	801.9	501.9	1,248.8	646.0	638.7	1,230.2
Non-recourse borrowings of consolidated securitization entities	—	135.0	135.0	—	110.4	110.4
Other noncurrent liabilities	1,089.4	65.6	1,149.7	1,095.2	60.8	1,150.8
Total Liabilities	5,467.6	1,693.8	6,644.5	5,466.4	1,706.7	6,706.5
Total Hitachi, Ltd. stockholders' equity	1,635.8	146.6	1,771.7	1,748.9	155.9	1,893.9
Noncontrolling interests	891.3	110.2	1,002.2	929.9	115.9	1,045.9
Total Equity	2,527.1	256.8	2,773.9	2,678.8	271.8	2,939.9
Total Liabilities and Equity	7,994.7	1,950.6	9,418.5	8,145.3	1,978.6	9,646.5
Interest-bearing debt	1,422.8	1,220.0	2,396.4	1,649.4	1,255.4	2,681.3
D/E ratio (including noncontrolling interests) (times)	0.56	4.75	0.86	0.62	4.62	0.91
Total Hitachi, Ltd. stockholders' equity ratio	20.5%	7.5%	18.8%	21.5%	7.9%	19.6%

*5 Figures in tables 8, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

*6 Total Figures exclude inter-segment transactions.

9. Consolidated Statements of Operations by Financial and Non-Financial Services^{*5} (Billions of yen)

	Fiscal 2011			Fiscal 2012		
	Nine months ended December 31			Nine months ended December 31		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Revenues	6,671.6	266.1	6,837.6	6,309.8	260.2	6,468.7
Operating income	246.7	20.4	265.7	213.0	19.8	231.9
Income before income taxes	199.1	19.6	216.9	156.1	21.9	175.6
Net income attributable to Hitachi, Ltd. stockholders	81.1	6.1	85.2	42.9	9.8	50.3

10. Consolidated Statements of Cash Flows by Financial and Non-Financial Services^{*5} (Billions of yen)

	Fiscal 2011			Fiscal 2012		
	Nine months ended December 31			Nine months ended December 31		
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Cash flows from operating activities	81.3	27.7	100.6	210.0	50.8	245.3
Cash flows from investing activities	(329.2)	32.6	(304.8)	(379.0)	(61.9)	(453.6)
Cash flows from financing activities	290.4	(26.6)	248.7	132.9	14.1	173.7
Effect of exchange rate changes on cash and cash equivalents	(37.1)	(0.2)	(37.4)	20.7	1.0	21.5
Net increase (decrease) in cash and cash equivalents	5.3	33.4	7.0	(15.2)	4.1	(12.9)
Cash and cash equivalents at beginning of the period	533.6	108.8	554.8	589.0	142.0	619.5
Cash and cash equivalents at end of the period	538.9	142.3	561.8	573.7	146.2	606.5

11. Information & Telecommunication Systems

(1) Revenues and Operating Income^{*7}

(Billions of yen)

	Fiscal 2011		Fiscal 2012				Total (Forecast)	
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2011
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)		
Revenues	407.6	1,204.6	409.4	100%	1,242.3	103%	1,780.0	101%
Software & Services	268.5	821.6	276.4	103%	847.1	103%	1,250.0	102%
Software	42.0	125.5	40.5	96%	115.8	92%		
Services	226.4	695.9	235.8	104%	731.3	105%		
Hardware	139.0	382.9	132.9	96%	395.1	103%		
Storage ^{*8}	50.4	142.4	52.6	104%	146.8	103%		
Servers ^{*9}	11.2	35.2	11.4	102%	37.5	107%		
PCs ^{*10}	6.2	20.7	5.7	92%	17.7	86%		
Telecommunication	38.1	99.3	26.3	69%	85.7	86%		
Others	33.0	84.9	36.7	111%	107.3	126%		
Operating income	18.9	49.9	15.9	84%	43.1	86%		
Software & Services							89.0	103%
Hardware							26.0	169%

*7 Figures for each product exclude intra-segment transactions.

*8 Figures for Storage include disk array systems, etc.

*9 Figures for Servers include general-purpose computers, UNIX servers, etc.

*10 Figures for PCs include PC servers, client PCs (only commercial use), etc.

(2) Storage Solutions

(Billions of yen)

	Fiscal 2011		Fiscal 2012				Total (Forecast)	
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		(E)	(E)/FY2011
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)		
Revenues	94.0	261.0	98.0	104%	273.0	105%	370.0	105%

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